



Agenda

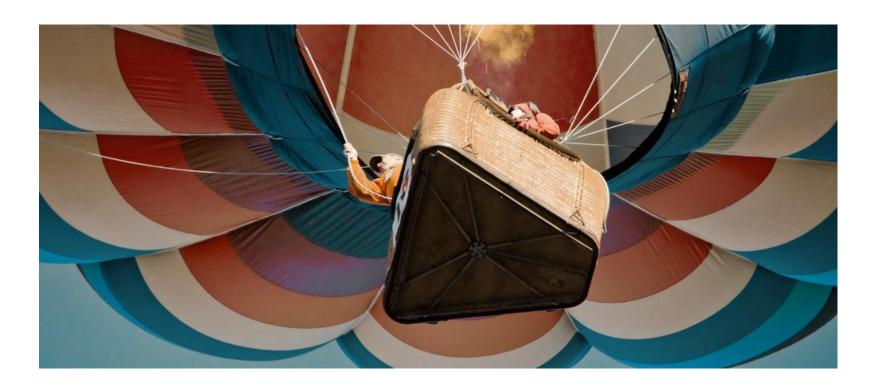
- Why we're here
- Oncology— why it needs to be managed
- BCBSGa program design
- Provider experience/Portal





Why we're here:

Cancer Care Quality Program Launch







Most common forms of cancer

Cancer

not just one disease but many diseases

more than 100 types have been identified

Total estimated new cases in 2013:

1,660,290

Туре	Estimated New Cases in 2013
Bladder Cancer	72,570
Breast Cancer	Female: 232,340 Male: 2,240
Colon and Rectal Cancer	Colon: 102,480 Rectal: 40,340
Endometrial Cancer	49,560
Kidney (Renal Cell) Cancer	65,150
Leukemia	48,610
Lung Cancer	228,190
Melanoma	76,690
Non-Hodgkin Lymphoma	69,740
Pancreatic Cancer	45,220
Prostate Cancer	238,590
Thyroid Cancer	60,220

Source: NIH. National Cancer Institute





Together with you, we can transform cancer care



We insure
1 in 9 Americans



Service that exceeds expectations



Healthy Solutions improve members' wellbeing



Recognized community partner

Specialty Benefit Management Solutions Platform







Radiology



Oncology Drugs



Radiation Therapy





New drugs are often not producing value

13 new cancer treatments approved by FDA in 2012

1

May extend survival by more than a median of 6 months 2

Survival extended by only 4-6 weeks \$5,900

Average cost of treatment per month



The cost of cancer treatment is a financial burden

Huge Costs	Like new drugs	Impact productivity	and create hardships
\$267 billion	\$100,000	36%	\$26,860
total cost of cancer in the U.S Includes medical costs and costs from lost productivity.1	the average yearly cost for newer oncology products ²	of employees do not return to work after cancer treatment.3	the mean amount of debt for cancer patients. ⁴

¹⁻Source: National Business Group on Health: A Purchaser's Guide to Clinical Preventive Services: Moving Science into Coverage http://www.businessgrouphealth.org/pub/f2f59214-2354-d714-5198-3a8968092869 (accessed February 2013).

⁴⁻Source: Shankaran V, Jolly S, Blough D, Ramsey SD. Risk Factors for Financial Hardship in Patients Receiving Adjuvant Chemotherapy for Colon Cancer: A Population-Based Exploratory Analysis. Journal of Clinical Oncology 30:1608-1614..



²⁻ Source: Chase B. What's a Cancer Drug Worth? August 23, 2011. http://www.minyanville.com/businessmarkets/articles/seattle-genetics-adcetris-dendreon-provenge-bristol/8/23/2011/id/36512#ixzz2Jg5uaa2F

³⁻Source: American Cancer Society: Workplace Solutions. www.acsworkplacesolutions.com/ceocancerimpact.asp (accessed February 2013).



The 'buy and bill' reimbursement model is broken



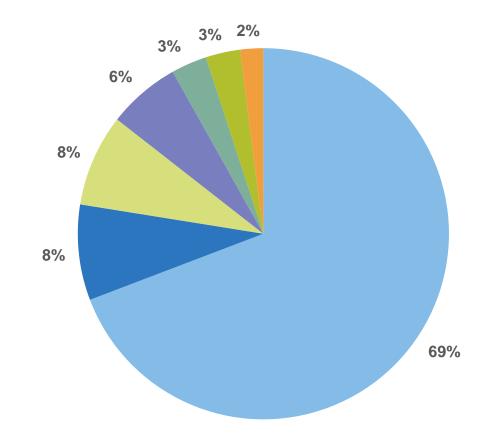




Practices rely on drug margin income to pay for patient support resources

Oncology practice revenue sources:

- Drugs
- Evaluation & Management
- Infusion
- Radiation Therapy
- Diagnostic Imaging
- Non-Medical
- Laboratory





Solution: Align incentives to create greater value







Our Model: a Quality Initiative

Rewards practices for increased value in breast, colon and lung cancer treatment

- Physicians are encouraged to submit all cancer treatment requests through AIM
- Providers selecting designated WellPoint Cancer Treatment Pathways are eligible for enhanced reimbursement when submitting treatment plans through AIM Specialty Health
- Practices participating in the Program can gain efficiency through synchronization with BCBSGa Medical Policy and Clinical Guidelines







Oncology Decision Support System

Evidence-based Regimen Library Comprehensive Database

Up-to-date Content





WellPoint Cancer Treatment Pathways

Based on...

current medical evidence and best practices

Reviewed...
Updated...

- at least quarterly
- as new medical evidence becomes available

Included in Anthem's Program...

- proven, effective treatments
- · tailored to the patients' characteristics
- · selected to have favorable side-effect profiles
- Demonstrated cost-effectiveness

Physician access...

through web-based decision-support tools to help in developing a **treatment plan** customized for patient's particular type and stage of cancer





Treatment planning payments support cost-effective care



Enhanced reimbursement for treatment planning and care coordination will be provided when patient is registered with the Cancer Care Quality Program and treatment regimen in on pathway



S0353 reimbursed \$350 once at the onset of treatment S0354 reimbursed \$350 no more than monthly while managing care for an established patient*



S-code billing authorization is triggered through AIM *ProviderPortal* when practice selects a regimen that aligns with WellPoint Cancer Treatment Pathways

^{*} adjusted based upon provider contract reimbursement terms; limited to the duration of the treatment regimen or six (6) months whichever is shorter





Selected therapeutics reviewed against BCBSGa clinical criteria

DRUG	GENERIC NAME	J-CODE
Abraxane	Paclitaxel protein-bound	J9264
Adcetris™	Brentuximab vedotin	J9042
Alimta®	Pemetrexed disodium	J9305
Aranesp	Darbepoetin Alfa	J0881
Avastin	Bevacizumab	J9035
Campath	Alemtuzumab	J9010
Epogen/Procrit	Epoetin Alfa	J0885
Erbitux	Cetuximab	J9055
Granix	tbo-Filgrastim	J1446
Halaven®	Eribulin mesylate	J9179
Herceptin	Trastuzumab	J9355
Hycamtin®	Topotecan HCL	J9351
Jevtana®	Cabazitaxel	J9043
Kadcyla	Ado-trastuzumab emtasine	J9354

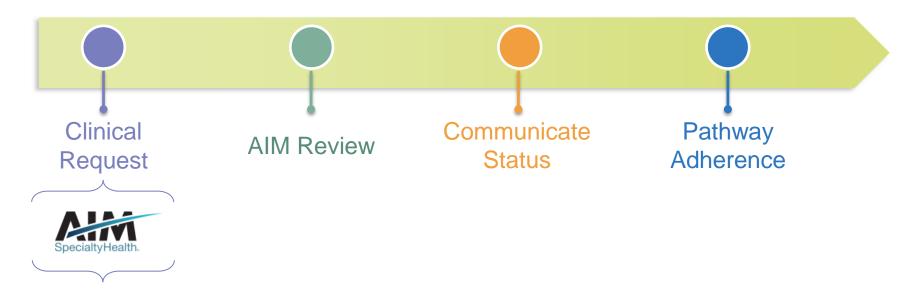
DRUG	GENERIC NAME	J-CODE
Kyprolis	Carfilzomib	J9047
Leukine / Prokine	Sargramostim	J2820
Neulasta	Pegfilgrastim	J2505
Neupogen	Filgrastim	J1442
Perjeta	Pertuzumab	J9306
Proleukin®	Aldesleukin	J9015
Prolia®	Denosumab	J0897
Provenge®	Sipuleucel-T	Q2043
Rituxan	Rituximab	J9310
Vectibix	Panitumumab	J9303
XGEVA®	Denosumab	J0897
Yervoy	Ipilimumab	J9228
Zaltrap	Ziv-aflibercept	J9400





Simplified process flow

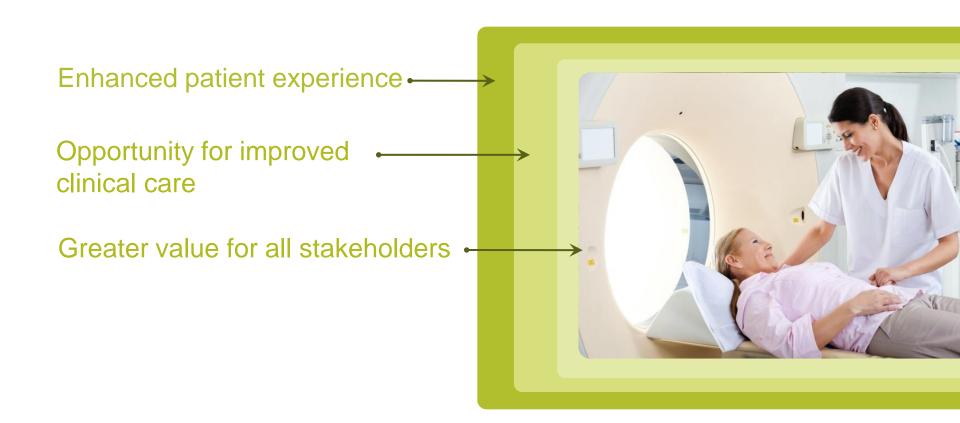
Specialized self-service web tools facilitate review







Value to stakeholders







Program Membership

INCLUDED

- Fully insured members
- Medicare Advantage members (OQI model)
- BCBSGa local ASO membership
- All National account membership that have an address in GA, as well as IN, KY, MO, OH, or WI

EXCLUDED

- State Health Benefit Plan (SHBP)
- Federal Employee Program
- Amerigroup
- Medicaid
- Medicare supplement plans
- National account members residing outside of Georgia, as well as Indiana, Kentucky, Missouri, Ohio, or Wisconsin





Change in Provider Experience

Today

ID Orders Treatment

Non-Clinical User Obtains Pre-Auth for UM Drugs Only

Eligible
Reimbursement =
ASP+6

AIM Program Launch

MD Orders WLP Pathway Regimen

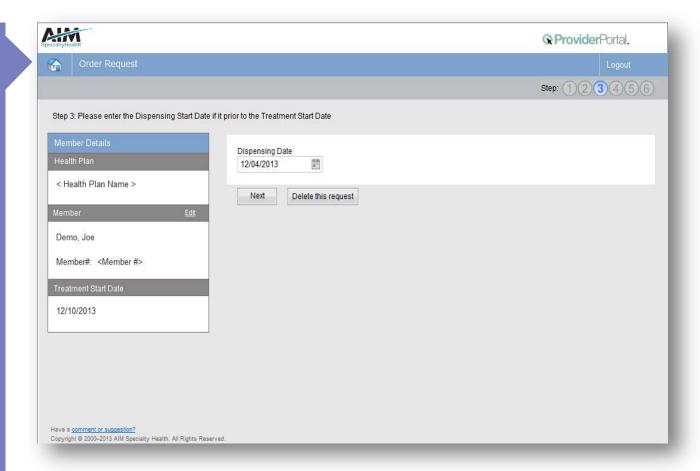
Non-Clinical User Registers All Drugs with AIM Portal Eligible
Reimbursement for
On Pathway
Regimens = "ASP+"
and Treatment
Planning Fee





Portal clinical screens: Dispensing date selection

Please indicate the date that drugs will be dispensed by your pharmaceutical supplier

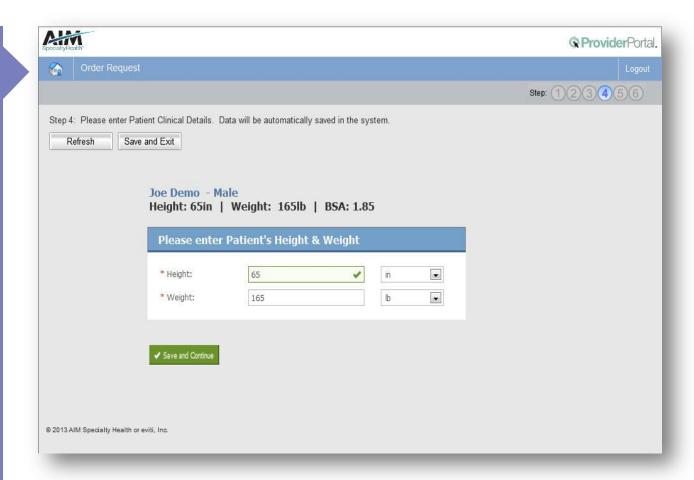






Clinical detail: Height and weight

- 1: First, enter the patient's height and weight
- 2: Then choose "Save and Continue" to proceed

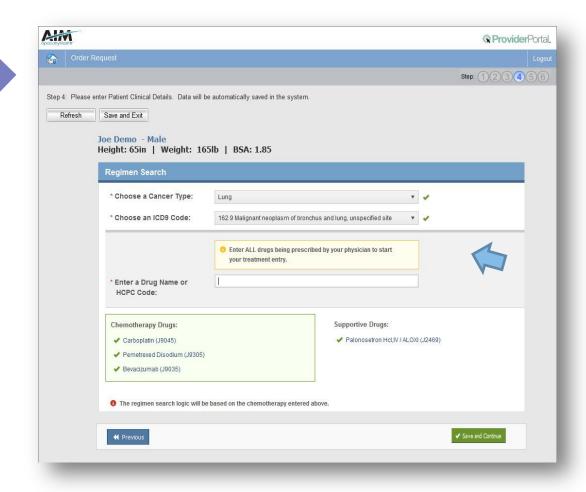






Clinical detail: Diagnosis and regimen

- 1: First, please indicate the type of cancer your patient has been diagnosed with and choose the applicable ICD9 code
- 2: Next, enter the regimen prescribed. It is important to enter all drugs, including supportive drugs
- 3::Then choose "Save and Continue"



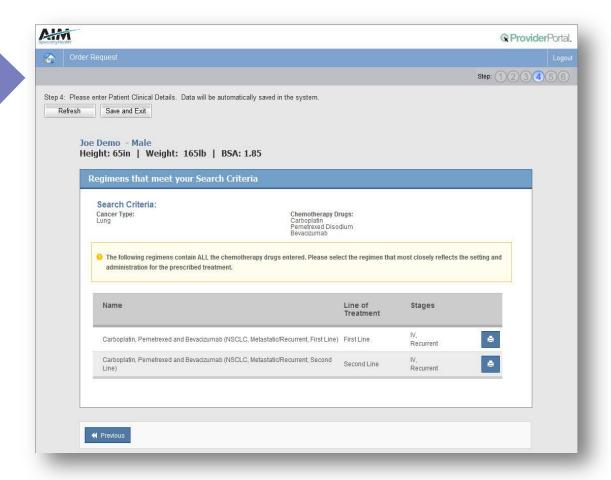




Clinical detail: Regimen selection

Here, a list of regimens containing all of the drugs you entered will be displayed

Review, then choose "Save and Continue"

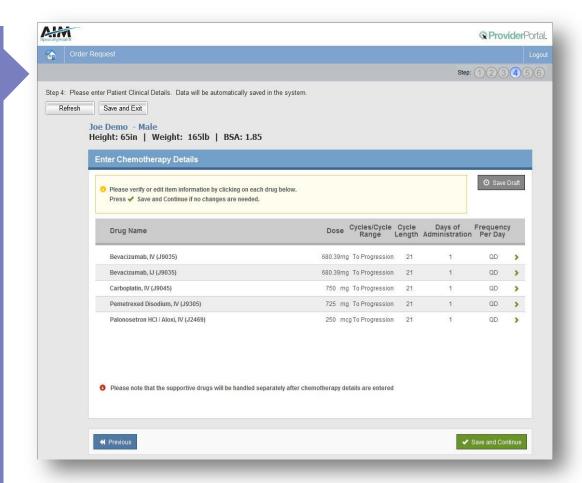






Clinical detail: dosing

- 1: For each chemotherapy drug please confirm:
- Dose
- Cycle and cycle length
- Number of days the drug will be administered
- How frequently the drug will be administered each day
- 2: Then choose "Save and Continue"



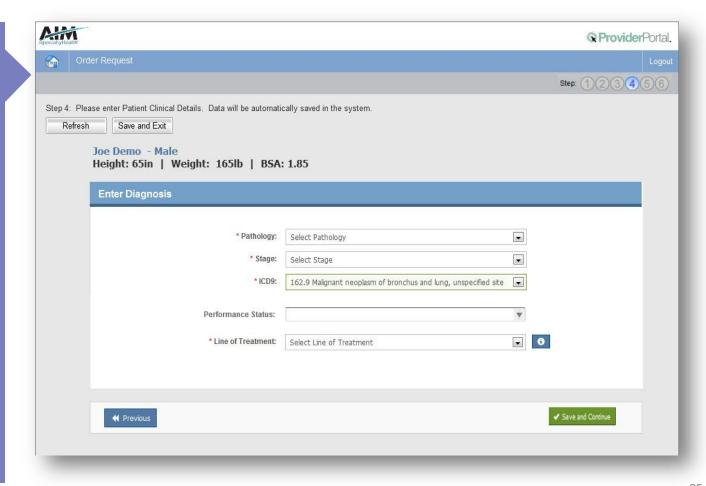




Clinical detail: Disease and biomarker collection

Here we will collect more detailed information regarding your patient's diagnosis

- 1: Please confirm:
 Specific cancer type
 Disease stage
 ICD9 code
 Line of treatment
- 2: Please also indicate the site and date of the metastasis, if applicable
- 3: Then choose "Save and Continue"



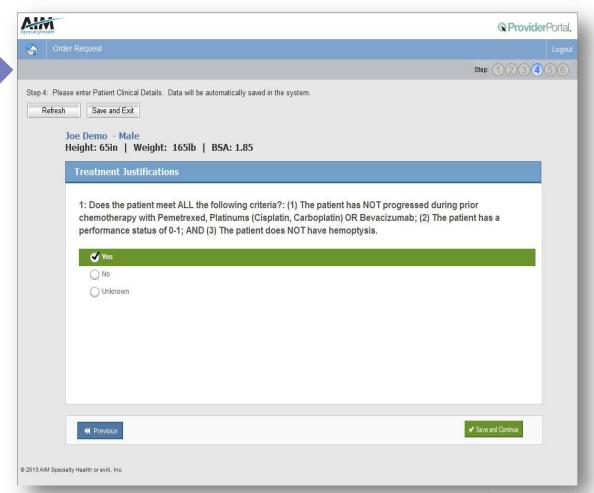




Clinical detail: Additional clinical questions

For some regimens, you may be asked to answer additional questions specific to your patient's disease and prescribed treatment

Please answer these questions, then choose "Save and Continue"





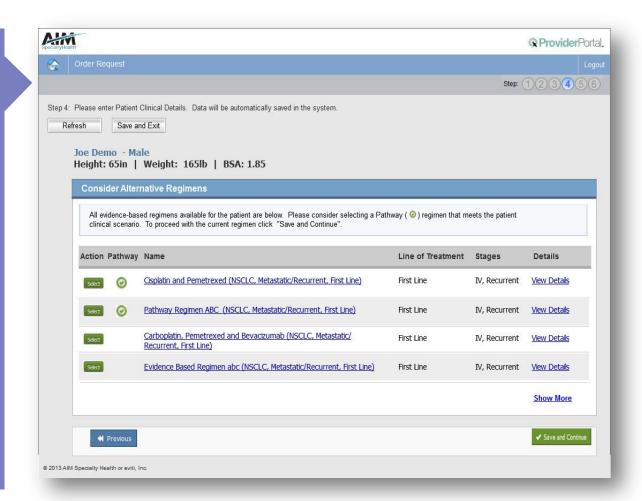


Pathway regimen alternative

Based on the information you entered, you may be offered an alternative **Pathway** regimen. By choosing a Pathway regimen, your practice will be eligible for enhanced reimbursement

Choose "View Details" for additional information to share with your provider

2. Choose "Save and Continue". You also may wish to choose "Save and Exit" if you need to consult with the provider

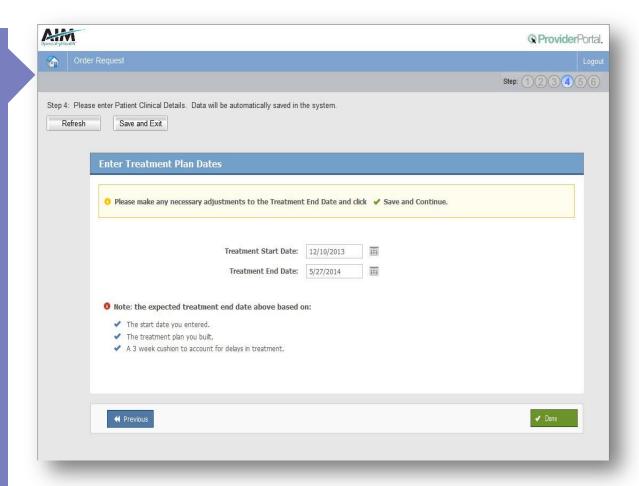






Clinical detail: treatment start and end dates

- 1. Please confirm the expected treatment start and end dates
- 2. Choose "Done" to submit your order



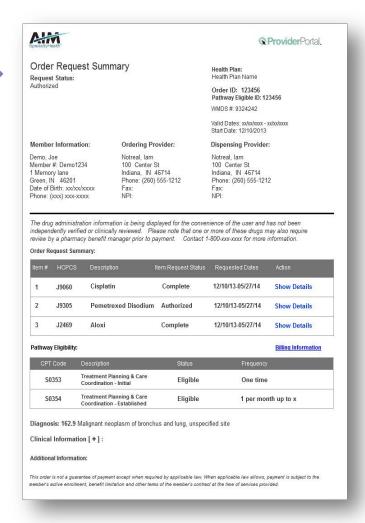




Order Summary

Once you've completed your order, a summary page will be displayed

Please print the summary and include it in your patient records for future reference







Provider website is now available

www.cancercarequalityprogram.com



Hub for provider information

- Overview and benefits
- How-to tutorial
- Pathways
- FAQs
- Worksheets







Oncology provider support team

Available May 2014



- 9 a.m.-6 p.m ET, Monday-Friday
- Selected, trained and led by seasoned clinical oncology professionals
- BCBSGa provider reps remain primary source of information





Discussion



